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Thursday, 15 October 2009, 21:59
C O N F I D E N T I A L SECTION 01 OF 03 CARACAS 001333
Thursday, 15 October 2009, 21:59
C O N F I D E N T I A L SECTION 01 OF 03 CARACAS 001333
SIPDIS
ENERGY FOR ALOCKWOOD AND LEINSTEIN, DOE/EIA FOR MCLINE
HQ SOUTHCOM ALSO FOR POLAD
TREASURY FOR MKACZMAREK
COMMERCE FOR 4332/MAC/WH/JLAO
NSC FOR DRESTREPO AND LROSSELLO
EO 12958 DECL: 10/15/2019
TAGS EPET, EINV, ENRG, ECON, VE
SUBJECT: VENEZUELA: AMBASSADOR VIEWS ECONOMIC SITUATION IN
ZULIA
 ZULIA
ZOLIA
REF: A. CARACAS 1130 B. CARACAS 1129 C. CARACAS 854
CARACAS 00001333 001.2 OF 003
Classified By: Economic Counselor Darnall Steuart, for reasons 1.4 (b) and (d).

1. (C) SUMMARY: The Ambassador traveled to the State of Zulia October 4-7 and met with a range of political, private sector, and business lead
The Petroleum Industry
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12. (C) The Ambassador met with Chevron and visited a manufacturing facility owned by leading U.S. oil field services company Baker Hughes. The 1A. (C) PROFITS AND FINANCE: XXXXXXXXXXX , ChevronXXXXXXXXXXXX told the Ambassador XXXXXXXXXXXXX that the company's two Maracaibo joint venture 1B. (C) OPERATIONS: XXXXXXXXXXXXX confirmed that BHI's strategy continues to be to minimize its exposure; it is not investing in Venezuela (Ref In Chevron,s case, XXXXXXXXXXX noted that PDVSA is pressuring the company to reduce the number of Chevron secondees assigned to the Petroboscs 1C. (C) OIL FIELD SERVICES: XXXXXXXXXXXX stated that the situation in regards to oil services in western Venezuela has changed significantly. F CARACAS 00001333 002.2 OF 003 dynamic (i.e., PDVSA Exploration and Production has contractually locked up any available service providers before PDVSA CVP ) the entity that Baker Hughes, XXXXXXXXXXXXX shared that doing business in Venezuela is increasingly difficult, noting that where there used to be seven steps re 1D. (C) PRODUCTION: Reflecting on the January 2009 GBRV-ordered OPEC quota production cuts at Petroboscan, XXXXXXXXXXXXX shared that the JV has 13. (C) A tour of "Fire School de Venezuela," a private academic institution (affiliated with the Texas A&M University System) that provides be The Business Sector

4. (C) Members of XXXXXXXXXXXXXXXXX told the Ambassador that the private sector's inability to repatriate dividends and increasing security concern 5.(C) The Ambassador also attended a dinner hosted by the Zulia chapter of the Venezuelan-American Chamber of Commerce. The Chamber participan CARACAS 00001333 003.2 OF 003 costs will significantly erode his company's competitiveness if he imports the fabric using the permuta exchange market. XXXXXXXXXXXXXX claimed t